



Aspire helped the client in **High Quality Delivery** with **Extended Offshore Development Team**





Challenges:

- *Budget Constraints for IT spends*
- *Limited skillsets for the existing team*
- *Unable to handle IT support with limited resources*
- *Tight timeline for project completion*

Solution:

- *Offshore on-demand product development team*

Results:

- *Cost savings*
- *On-demand resources based on skillsets required*
- *Budget prediction*
- *Improved quality and focus*
- *Better resource planning and utilization*

About the Customer

The client is an England based identity document validation solutions company serving small to large clients. Their specialties include identity document validation, right to work, pre-employment document scanning, retrospective checking service, helpdesk, cloud-based identity checks, mobile identity validation, and right to rent.



The Need

The client needed assistance in setting up an extended development team which would be completely offshore. They wanted the extended team to support their identity validation solution initiatives. They were looking for a team who can understand their business objectives and deliver quality solutions within the committed time frame.



Aspire's Solution

After careful analysis of the customer's requirement, Aspire's team of technology consultants

- Took care of the product development from the client and provided a core team of five members sitting offshore. We placed a Business Analyst at the client's location for four weeks to smoothen the transition phase.
- Our focused sprint planning helped the client to predict their budget. Having an extended team offshore freed up a lot of budgets which could be used elsewhere. Also, we agreed to provide level 2 support to their 600+ clients which allowed their in-house team to completely focus on their existing product. The TEA (Transition, Execution and Acceleration) engagement model compiled with our industry knowledge and experience in building similar solutions helped us to quickly provide support to our client. We could ramp up the team based on the requirement planned for each sprint.



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