

Aspire cuts project costs by 40% for a leading US Facilities Services firm through GenAl-led transformation





attention. always.



Challenges and Needs

- Fragmented contractor data across multiple CRM tools
- Need to modernize contractor selection and onboarding
- Required multitenancy for merging acquired companies

Solutions

- Developed a MACH-compliant application, leveraging GenAI for streamlined contractor management
- The re-architected microservices-based approach ensures scalability and future adaptability

About the Customer

Our client stands as the United States' largest privately held specialist in trade installation and facilities services, recognized for their expertise in designing, building, and maintaining electrical, technological, and other specialty systems. With a workforce exceeding 5,000 nationwide, they are dedicated to supporting customers and tackling challenges, no matter the size or complexity, through a combination of direct work and subcontracting.



The Challenge and the Need

- Our client had a recent acquisition, and with the growing business they faced data fragmentation across multiple CRM tools, hindering operational efficiency. This disjointed CRM landscape, with contractor data scattered across various platforms, demanded a unified solution. Their primary need was to consolidate this data and streamline the contractor onboarding process:
- An essential requirement emerged for a modernized application to optimize contractor selection and onboarding processes.
- The new system had to possess robust multi-tenancy capabilities to seamlessly integrate acquired companies and their data.



Benefits

- Reduced time to build API components and boosted productivity with GenAI
- Consistent
 code quality
 with improved
 SonarQube results
 due to GenAl
- Achieved code coverage with added unit tests through GenAl
- 20–25% reduction in overall development effort
- 40–50% reduction in unit test creation effort
- Slashed project costs by up to 40% with GenAI and best practices

The Solution

To address the client's challenges and needs, Aspire undertook the task of modernizing their legacy application through a comprehensive solution:

- Developed a MACH- compliant, user-friendly and efficient application for managing contractor interactions with the help of GenAl
- Our solution also involved modernizing their legacy application by re-architecting using a microservicesbased architecture for enhanced scalability and future growth
- Entity Framework was used as the ORM for handling database read and write operations





Benefits

The collaboration between Aspire and one of the largest Facilities Management & Installation Services companies in the US yielded impressive outcomes through the integration of GenAI capabilities into their Contract Management Application.

- Accelerated Development & Productivity -GenAl significantly reduced the time to build API components, enabling faster releases and enhancing overall team productivity.
- Improved Code Quality The integration of GenAl helped ensure consistent code quality, as reflected in improved SonarQube scores, minimizing the risk of defects and technical debt.
- Enhanced Code Coverage with Automation By leveraging GenAl to automatically generate unit test cases, we achieved comprehensive code coverage with minimal manual effort.
- Reduction in Development Effort We achieved a 20% reduction in overall development effort, allowing the engineering team to focus more on strategic enhancements.
- Efficiency in Test Case Creation GenAl-led automation helped achieve a **40% reduction** in the effort required to create unit tests, accelerating the validation cycle.
- Substantial Cost Savings Through the adoption of GenAI, best practices, and automation, the project realized up to 40% cost reduction, enhancing overall ROI and delivery efficiency.



Technology Snapshot





Aspire Systems is a global technology services firm serving as a trusted technology partner for our customers. We work with some of the world's most innovative enterprises and independent software vendors, helping them leverage technology and outsourcing in our specific areas of expertise. Our core philosophy of "Attention. Always." communicates our belief in lavishing care and attention on our customer and employees.

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