

# A Manpower Firm engages with Aspire to Align their Business Process with Oracle Cloud Solutions



## Business Challenge

Our clients were undertaking a program to resolve the labour issues and align salary disbursements for their huge base of skilled and unskilled labour. Being a new initiative of its kind, they required business process engineering for their operations and a best in class SaaS solution to enable their financials, human capital management and customer relationship management. A greenfield implementation of the solutions on aggressive timelines was the priority for their business.



## About Client

A new venture from our client has been started in the area of manpower recruitment and deployment. They recruit skilled and unskilled labour from overseas and deploys them in their country. The company deals with high volume of recruitments on a regular basis. Due to high inflow of labour, the regular payments and transactions executed are enormous and hence, they need to manage the processes and functions systematically.



## Our Solution

We studied the existing business processes, the work environment and the gaps in the current labour operations. Aspire Systems suggested and executed business process engineering to achieve the alignment in the business operations. We implemented the following cloud solutions for customers:

- Oracle Fusion Financial Cloud : General Ledger, Account Payables and Receivables, Fixed Assets and Cash Management
- Oracle Sales Cloud : Opportunity Management, Contacts, Accounts, Tele-Sales and Tele-Marketing
- Oracle RightNow Cloud: Tele-Service
- Oracle HCM Cloud : Core Human Resources, Benefits, Compensation, Absence Management, Talent and Performance, Payroll and Self-Service
- Oracle Taleo : Recruitment and On-boarding



## Business Impact

- Full scale business process engineering was undertaken to align the client business
- The business achieved low TCO and fast time to market with the Oracle Cloud solution.
- Sales Cloud was customized methodically to suit the business processes.
- Requirements specific to manpower business were incorporated in Financials module
- Taleo was customized to fulfil the unique demands of the business
- Taleo and HCM were integrated so that customers can draw considerable benefits from the automation

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